



SPEAKER | ENTREPRENEUR | STRATEGIST | INVESTOR



THE NEW WAY OF WINNING
STARTS WITH DOUBT

— SELF-DOUBT IS THE NEW POWER TOOL

We've all been there. Buried underneath the crushing weight of not measuring up to the expectations placed on us by society, our peers, and even ourselves. It's *soul-crushing*.

This state of self-doubt is especially crippling for the **high-achievers** in the room. You're often only taught how to win – never lose – and are used to being at the top of your game. But what happens when your investment falls short, the deal doesn't close, or this year's passion project turns out to be one big effing failure?

There are only two options: view self-doubt as a hurdle that holds you back, or **embrace self-doubt as the power tool to propel you forward.**

ABHI GOLHAR IS NO STRANGER TO THE STRUGGLES OF SELF-DOUBT.

Picture this:

19 years old, standing knee-deep in a flooded basement in the middle of a Detroit winter, and wondering what the hell he had gotten himself into. His latest real estate investment, misled by a shady mentor, left him cold, wet, \$500,000 in debt, and **full of self-doubt.**

As a **second-generation Indian-American entrepreneur**, giving up was not a part of Abhi's natural vernacular.

His father was one of over 75,000 applicants chosen for a government scholarship to study in the United States. When you have a higher chance of getting struck by lightning than receiving that once-in-a-lifetime opportunity...

WINNING BECOMES PART OF YOUR DNA

But in that flooded basement, Abhi had a choice to make. He could see this failed investment as a setback defining his future or use it as a catalyst for unlocking a path to perpetual success.

Today, a keynote speaker, private equity investor, serial entrepreneur, 7x author, and 3x nationally syndicated Wall Street Business radio host – Abhi, chose the latter.

“DON'T PUT ABHI IN THE BOX OF SOME 'GURU, HE'S THE REAL DEAL.”

—LAUREN TAYLOR
CEO & Founder, Capaven





— TOP-RATED KEYNOTE SPEAKER

...FOR AUDIENCES READY FOR RESULTS-DRIVEN, ACTION-ORIENTED INSIGHTS ON WINNING THE GAME OF SELF-DOUBT.

Abhi Golhar is a **transformational keynote speaker** who harnesses his 15 years of experience in real estate investing and entrepreneurship to inspire audiences to **overcome self-doubt** and seize opportunities for success. His unique perspective on navigating the business world has made him an influential contributor to major publications, including Forbes, Inc., Huffington Post, and industry-specific magazines like *Inman* and *Think Realty*.

A **self-described serial entrepreneur**, Abhi has founded multiple successful businesses in professional services, fintech, and healthcare, most recently being NPHub – a startup launched in 2017 and now serving 2,000+ nurse practitioner students with yearly revenues exceeding \$7M+ with no venture, angel, or equity/debt investment. NPHub was recently ranked #2,048 in Inc.'s 5000 list in 2023 and named one of Inc.'s Best Workplaces in 2021.

His success as a business leader is preceded by many failures and moments of self-doubt. But the difference between where Abhi is today and where he started is his ability to...

WELCOME SELF-DOUBT AS A TOOL FOR INNOVATION AND GROWTH.

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AREA ASSOCIATION OF
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THANK YOU SO MUCH FOR DELIVERING A THOUGHTFUL AND ENTERTAINING PRESENTATION.

*We've already had a few attendees asking for your contact information.
It was a pleasure to meet you and I look forward to saying I knew you when."*

—CLAIRE HAYDEN

Vice President of Engagement, Charleston Trident REALTORS®

ABHI
GOL HAR

ABHI SPEAKS TO INSPIRING AND ESTABLISHED BUSINESS LEADERS ON THE MASTERY OF SELF-CONFIDENCE AND OVERCOMING SELF-DOUBT.

As a leader, salesperson, employee, or entrepreneur, you're going to face moments of self-doubt and uncertainty about your future. The spiral of doubt can be paralyzing, and it often stops you from taking action towards your goals. But instead of folding under the weight of doubt, Abhi trains leaders and high-performers to embrace it as an opportunity to:

✓ Harness confidence for greater innovation

When self-doubt no longer serves as a barrier to success, you can have the confidence to take risks, think outside the box, and push the boundaries of what's possible.

✓ Encourage growth through self-belief

Step out of the constraints of self-imposed limitations and view challenges from new angles. By reframing perspectives, leaders and their teams can navigate uncharted territories with confidence and creativity.

✓ Nurture a culture of self-empowerment

Soon, you and your teams will view challenges as opportunities for growth. This empowering mindset leads to unending evolution and continuous improvement, unlocking a path to perpetual success.

75,000+

Audience Members

25+

Keynotes Per Year

30+

Businesses Invested In

1,456,926+

Moments of Doubt

HI, I'M ABHI

Over the past decade, I've founded multiple successful businesses, coached fellow entrepreneurs, and spoken on stages around the world. What doesn't make it on the highlight reel is the looming **self-doubt and fear** that followed me every step of the way.

IN THOSE MOMENTS OF **DOUBT** I DIDN'T BELIEVE IN MYSELF.

I didn't have the certainty that things would be okay.

I was in a self-created negative bubble, quickly discovering that what you think becomes how you feel, and how you feel becomes the action you take—becoming the reality in which you live.

My personal experience with doubt led me on an **unforgettable journey** of understanding its power and potential when we learn to **embrace it**. It's my hope that you and your teams can experience that same freedom and empowerment that comes with seeing doubt as the **gateway to growth**.

Your guide for the ride,

Abhi Golhar



GIVE YOUR AUDIENCE THE **ABHI GOLHAR** **EXPERIENCE.**

Abhi's ability to connect with his audience is unparalleled. The energy and passion he brings to every event inspire attendees to think differently, challenge their self-limiting beliefs, and unleash their full potential.

From his captivating storytelling to his larger-than-life personality, Abhi will have your audience engaged and inspired from start to finish.

THE PERSONALITY

Abhi's presence on stage is electric, energetic, and infectious. His fresh perspective and 90s nostalgia-infused storytelling create an atmosphere of excitement and relatability. Audiences can expect an unforgettable journey of self-discovery and transformation that will redefine their approach to challenges and opportunities alike.

THE TONE

Abhi is your friend at the bar. Not the one who gives unsolicited advice over a glass of whisky, but the tell-it-like-it-is friend who always has your back. Although he could easily get into the technical details of scaling a business or navigating real estate investing, Abhi meets his high-achieving audiences where they're at – delivering actionable insights that speak to their deepest fears and biggest dreams.

THE LOOK

Abhi's signature style is a perfect blend of sophistication and eclectic flair. His on-stage staples include a tailored navy blue suit, white shirt, two-tone Magnanni loafer, and vibrant orange pocket square - always a pocket square.

THE KEYNOTE

WINNING WITH DOUBT

We all want to win. Win in business, win in relationships, win in life.

But, the old formula for winning, the predictable path to success, doesn't hold up to the reality of today's world. The world changes, companies fail, and you get canceled. Tough luck, right? Not quite.

THE KEY TO WINNING STARTS WITH DOUBT AND YOUR ABILITY TO QUESTION, REFLECT, AND EMBRACE THE UNCERTAINTY THAT COMES WITH IT.

Join Abhi as he takes audiences on a transformative journey that empowers business leaders and their teams to harness the strength of self-doubt and transform it into a driving force for innovation and growth.

This talk is available with tailored workshop opportunities.

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THAT WAS A FANTASTIC PRESENTATION...

loved the content and how you're so engaging, sharp, and fun. Already getting compliments from the team. Thanks a ton!"

—EMMA DAVIS
CEO, Pointe3 Real Estate LLC

Through a
result-driven,
action-oriented
framework, Abhi
equips audiences
with the tools and
mindset needed to:



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ABHI WAS INCREDIBLE.

His presentation was incredibly engaging, and the feedback has been overwhelmingly positive. He made the morning so easy and clearly did his research about the other sessions to build hype for the afternoon."

—ERIN O'BRIEN
CMP, Program and Event
Coordinator, Northeast
Association of REALTORS®

→ REST IN YOUR AWARENESS

Discover the power of self-awareness as Abhi guides your team through the process of understanding their own doubts and fears. By embracing these feelings and accepting them as natural aspects of growth, individuals can lay the foundation for personal and professional development.

→ WIDEN THE VIEW

Step out of the constraints of self-imposed limitations. Abhi's unique "third party/camera" concept encourages participants to detach from external expectations and view challenges from new angles. By reframing perspectives and pushing boundaries, teams can navigate uncharted territories with confidence and creativity.

→ BURN THE BAT!

Ignite a flame of courage as Abhi emphasizes the importance of shedding outdated beliefs and habits that hinder progress. Just as bats fly effortlessly through the night, your team will learn to soar by letting go of negativity and embracing change.

→ GET SET TO SOAR

Equip your team with the tools needed to embrace uncertainty and excel in high-pressure situations. Abhi's actionable strategies and practical techniques empower individuals to leverage their self-doubt as a catalyst for well-informed decisions and calculated risks.

→ GROW YOUR INFINITY LOOP

Dive into the concept of the "Infinity Loop," where challenges become opportunities and growth becomes a continuous cycle. Abhi demonstrates how embracing self-doubt leads to unending evolution, unlocking a path to perpetual success.



Abhi was a featured speaker at our annual convention. He had great energy, was so easy to work with, and his sessions were full! Attendees loved his great information and sense of humor. I look forward to bringing him back to Virginia!"

—LILI PAULK

**Director of Conference Education,
Virginia REALTORS®**



He gave some great products for REALTORS® to look into to manage leads, marketing calendar, explained how the products work and their use and he was just a natural. He answered all member questions and encouraged them to ask. He really was awesome."

—MARY ANN MONTELEONE

**Vice President, Professional Development,
Long Island Board of REALTORS®**



WELL, THAT WAS A **HUGE SUCCESS** OUR MEMBERS ADORED ABHI!

I cannot tell you how much I appreciated working with him too, he texted me updates on his location as he was arriving and, in the morning, along the way! He was a JOY to work with!! Thanks so much for the suggestion!"

—MARY ANN MONTELEONE

Vice President, Professional Development, Long Island Board of REALTORS®



I could not be more thrilled with getting myself out of bed super early this morning and attending that class because it was totally worth it! Abhi Golhar, the instructor, was amazing. He was super funny and I got a cool little Boomerang with him, too!"

—BOBBI JO ASTORGA

Parks, Nashville, Tennessee, on Abhi's session

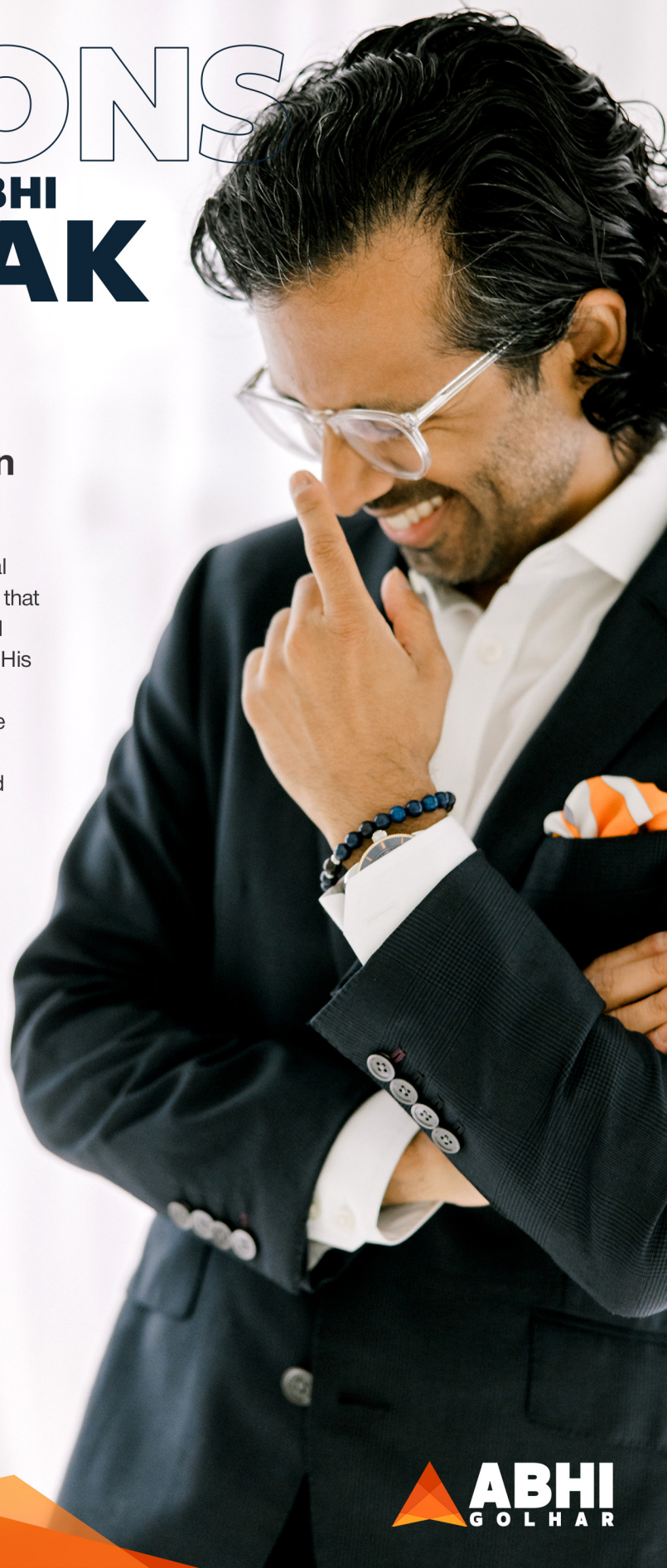
5 REASONS TO BOOK ABHI TO SPEAK

1 Transformative Insights on Embracing Uncertainty

Abhi's presentations are more than motivational speeches; they are transformative experiences that guide audiences through embracing doubt and uncertainty as tools for innovation and growth. His unique perspective, drawn from overcoming personal challenges and succeeding in multiple business ventures, empowers organizations to navigate the complexities of today's fast-paced business environment.

2 Practical, Impactful Strategies

Abhi delivers actionable strategies that attendees can implement immediately. His talks are packed with practical tips derived from his extensive experience in real estate, fintech, and healthcare, enabling businesses to harness the power of innovation and drive success.



3 Engagement and Connectivity

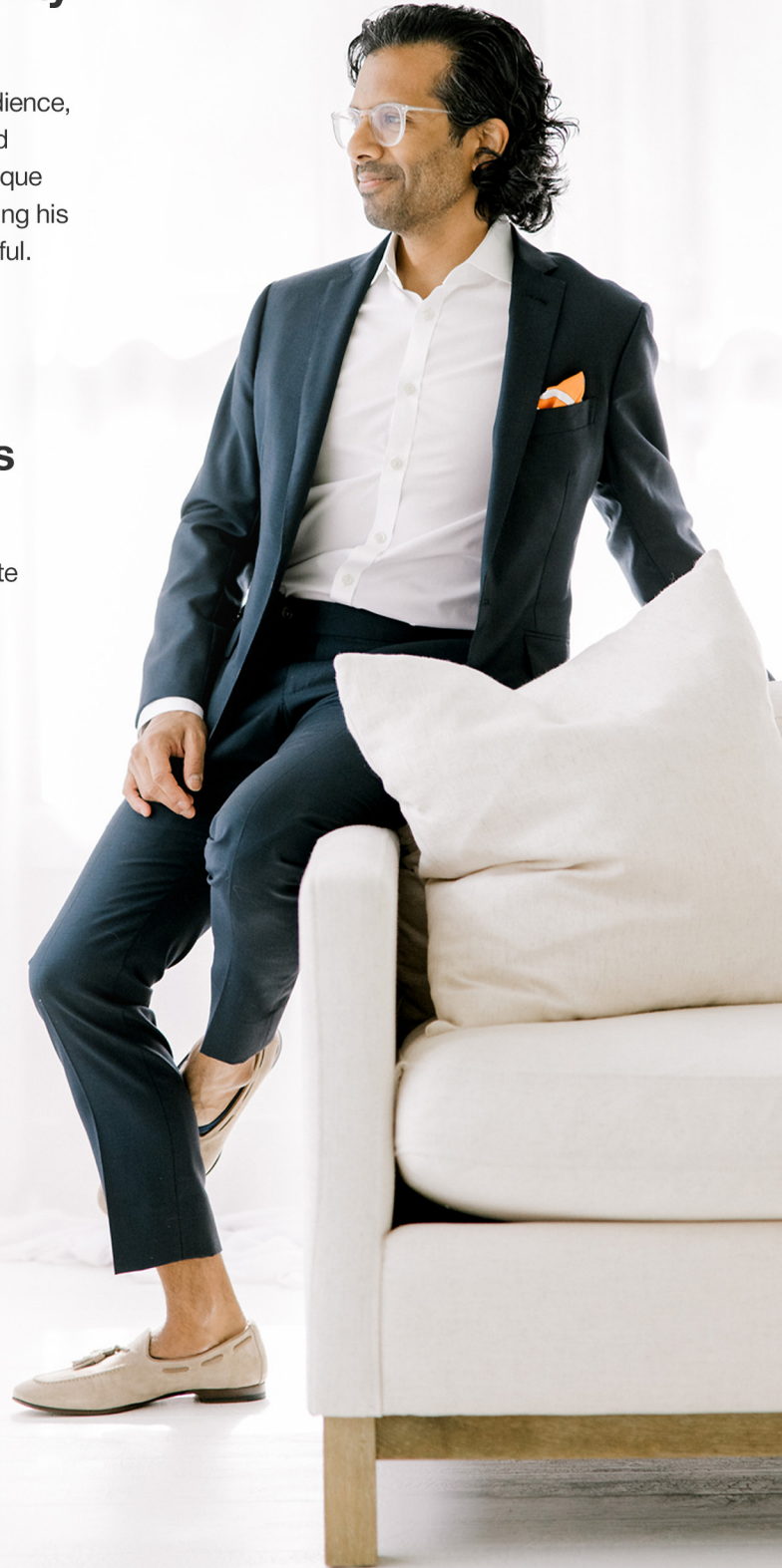
Abhi's dynamic speaking style and relatable storytelling foster a deep connection with his audience, ensuring that every participant feels engaged and inspired. He takes the time to understand the unique needs and challenges of each organization, making his insights and solutions highly relevant and impactful.

4 Expertise Across Industries

With a background that spans across several sectors, Abhi offers valuable insights that resonate with a diverse range of industries. His ability to draw parallels and apply lessons across different business landscapes makes his talks beneficial for anyone looking to inspire change and foster growth in their organization.

5 Commitment to Actionable Change

Abhi goes beyond the call of duty to ensure his message leads to actionable change within organizations. He is available for follow-up sessions, workshops, and even one-on-one coaching, demonstrating his commitment to the long-term success and transformation of his audience's professional lives.



ABHI GOLHAR

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BOOK ABHI GOLHAR FOR YOUR NEXT EVENT

Abhi is currently booking speaking engagements for conferences, corporate events, and real estate gatherings.

